



# Strait Area Chamber of Commerce



*Chamber Line November 2008*

## SMALL BUSINESS WEEK A HUGE SUCCESS



With more than two hundred business and industry leaders gathered to recognize a number of business accomplishments in the Strait Region. John and Ted vanZutphen of J&T vanZutphen Construction Inc. were presented with the Business Development Bank's Excellence in Business Award. It was the eighteenth time the award has been presented to a Chamber Member.



The vanZutphen family moved to Inverness County in the early 1950's and started farming. Quickly the brothers began expanding the enterprise into construction, offshore support among other endeavors. A third generation of the family is now heavily involved with the company. In accepting the award John vanZutphen says, "it is nice to get this kind of recognition for some of the things the company has accomplished over the years".

Five companies who have had a presence in the area for the past 25 years were also under the spotlight. Inductees included Causeway Electrical Supplies...Napa Auto Parts and Port Hood Area Development Society. Basil Mattie of Strait Engineering and Jamie Cooper of All Steel Coatings were inducted into Club 25, which recognizes 25-year ownership in their respective companies.



The newly created Outstanding Customer Service Award sponsored by EastLink was presented to Central employee Nathan Vienneau. Trevor Boudreau of In Motion Chiropractic Centre in Port Hawkesbury picked up The Rising Star - New Business Award sponsored by InRich.

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Chamber President Bob MacEachern added it was a great night of highlighting local success, "The vanZutphen Family is not just a success story for Inverness County or Cape Breton...this is a Canadian success story. Our local achievers from new businesses to the Club 25 recipients are inspirational, they are all outstanding entrepreneurs".

October 23, 2008



**Melford International Terminal receives Environmental Impact Statement approval from the Governments of Canada and Nova Scotia**

HALIFAX -- Melford International Terminal Inc. (MITI) has today been given environmental approval, with conditions, from the Governments of Canada and Nova Scotia, clearing the way for the next phase in the development of the container terminal, intermodal rail facility and logistics park on the Strait of Canso in the Municipality of the District of Guysborough.

“Having obtained this approval is a significant accomplishment,” said Hugh B. Lynch, Chairman of MITI. “People in the global shipping and transportation industry understand the significance of this regulatory approval. It shows that we have done our homework, it triggers an exciting next stage for this project, and gives us tremendous momentum.”

Warden Lloyd Hines of the District of Guysborough, which includes Melford, said “This is great news. Council has worked hard to create winning conditions for this project. We congratulate MITI on achieving this major milestone”.

With regulatory approval in hand, MITI is able to formally purchase the land at the site, secure a building permit and finalize operator and rail service agreements. At the same time, MITI will be able to establish construction timelines, complete detailed design, and continue the worldwide marketing campaign for the project.

Melford management has given the EA approval and conditions a preliminary examination and are pleased with the document. Melford indicate the conditions are what was expected and do not see any that are believed to be onerous. Company officials have signed off on the approval and will now develop a plan and schedule to comply with all conditions.

MITI CEO Robert Stevens said, “The Melford project is a private-sector initiative that is a modern reflection of the global trading economy and while the current state of upheaval in world financial markets has created uncertainty, it has not changed the viability of the project.”

“The bottom line is that our partners and others in the industry agree this project makes sense now and in the years to come,” says Stevens. Today’s economic challenge actually reinforces that the shipping and transportation industry needs what Melford has to offer: reduced costs, greater efficiencies, enhanced security, and reduced environmental impact in a container terminal operation.

## Member Spotlight

Name of Business: In Motion Chiropractic Centre

Owner/Operator: Dr. Trevor Boudreau

Business Category: Chiropractor

Years in Business: < 1 year

Contact Number: 902-625-3030

Website: Not my own but check out provincial website [www.chiropractors.ns.ca](http://www.chiropractors.ns.ca)

Favorite Quote: "A business that makes nothing but money is a poor business."  
- Henry Ford



## CHAMBER HOLIDAY EVENTS



Thursday, December 4th

5:00-8:30

Christmas Carols

Face Painting

Hot Drinks & Snacks

A visit from SANTA CLAUS

**LED Light Exchange with NSP.  
Call Chamber Office for more detail.**

**All businesses, organizations and families are encouraged to put in a decorated artificial Christmas Tree. Visit our website for registration form.**

*You're invited ...*



*...to a Yuletide Social*

Wednesday, December 10th, 2008

4:00-6:00 pm

Millers Tap & Grill,

Port Hawkesbury

*Hot & Cold hors d'oeuvres*

*Eggnog*

*(Cash Bar Available)*



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# Twelve Draws of Christmas

2 Early Bid Draws	December 20 <sup>th</sup>	\$ 500.00 each
1 <sup>st</sup> Draw	December 26 <sup>th</sup>	\$ 1000.00
2 <sup>nd</sup> Draw	December 27 <sup>th</sup>	\$ 1000.00
3 <sup>rd</sup> Draw	December 28 <sup>th</sup>	\$ 1000.00
4 <sup>th</sup> Draw	December 29 <sup>th</sup>	\$ 1000.00
5 <sup>th</sup> Draw	December 30 <sup>th</sup>	\$ 1000.00
6 <sup>th</sup> Draw	December 31 <sup>st</sup>	\$ 1000.00
7 <sup>th</sup> Draw	January 1 <sup>st</sup>	\$ 1000.00
8 <sup>th</sup> Draw	January 2 <sup>nd</sup>	\$ 1000.00
9 <sup>th</sup> Draw	January 3 <sup>rd</sup>	\$ 1000.00
10 <sup>th</sup> Draw	January 4 <sup>th</sup>	\$ 1000.00
11 <sup>th</sup> Draw	January 5 <sup>th</sup>	\$ 1000.00
12 <sup>th</sup> Draw	January 6 <sup>th</sup>	\$ 5000.00



All winners re-entered for subsequent daily draws.

All draws will take place at 101.5 The Hawk at 10:50 am

Tickets: \$50.00 each or 3 for \$100.00 ~ 1700 Tickets Maximum

Supported by: 101.5 The Hawk & The Reporter

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## TICKETS AVAILABLE HERE